# MARKETING FRAMEWORK

# **RESPONSE**

When: now, in crisis

**When:** once travel restrictions are lifted (summer/fall 2020, TBD) & once international travel resumes (winter 20/21)

#### What:

(April/May)

- Support emergency communication
- 'Keep the lights on' in social channels
- Pause all marketing
- Prepare for Recovery

# RECOVERY

### What:

- BC Getaways Summer campaign
- Regional Fall campaign
- Winter 20/21

# **RE-BUILD**

When: 2021 & beyond

### What:

- Re-build peak season occupancies
- Grow & support shoulder seasons